



Federal Republic Of Nigeria
National Council on Privatisation
Secretariat: Bureau of Public Enterprises

**TRANSACTION ADVISORY SERVICES FOR THE PARTIAL COMMERCIALIZATION OF
THE RIVER BASIN DEVELOPMENT AUTHORITIES (RBDAs)**

REQUEST FOR EXPRESSIONS OF INTEREST

The National Council on Privatization (NCP) through its Secretariat, the Bureau of Public Enterprises (BPE), in collaboration with the Federal Ministry of Water Resources intends to appoint advisers for the partial commercialisation of the River Basin Development Authorities (RBDAs).

There are 12 RBDAs spread across the country as follows:

S/N	Name of RBDA	Coverage/Jurisdiction
1	Anambra-Imo	Anambra, Imo, Enugu, Ebonyi & Abia
2	Benin-Owena	Edo, Ondo, Delta North & Ekiti
3	Cross River	Cross River & Akwa Ibom
4	Niger-Delta	Rivers, Bayelsa & Delta South
5	Hadejia-Jama'are	Kano, Bauchi & Jigawa
6	Sokoto-Rima	Sokoto, Kebbi, Zamfara & Katsina
7	Upper Niger	Niger, Kaduna & FCT
8	Lower- Niger	Kwara, Kogi
9	Ogun-Osun	Ogun, Osun, Oyo & Lagos
10	Upper Benue	Taraba, Adamawa South & Gombe
11	Lower Benue	Plateau, Benue & Nasarawa
12	Chad Basin	Borno, Yobe & Adamawa North

Products/Services

The RBDAs have the mandate to develop and manage the country's water resources with a view to:

- Harnessing the nation's water resources, both ground and surface water resources for multipurpose use, with emphasis on irrigation water for farming and agriculture;
- Undertaking schemes on erosion and flood control for watershed management;
- Constructing and maintaining water facilities and additional infrastructure within the basin (e.g. dams, roads, dykes, wells, irrigation and drainage systems);
- Allocating water among users and sectors (domestic and industrial/commercial);and
- Operating water legislation and control measures in the basins.

Terms of Reference (ToR)

The main objective of the advisory service is to restructure and reposition the RBDAs for partial commercialization operations. The Adviser is expected to:

- Produce a comprehensive blueprint for commercialization of the RBDAs;
- Carry out audit and verification of all RBDA assets including status of title documents of their lands;
- Carry out valuation of all verified assets of the RBDAs;
- Design and propose a new institutional structure for the RBDAs that would allow them to operate in a commercially sustainable manner;
- Review all existing policies, laws and regulations that govern the water sector as a whole paying particular attention to laws and provisions that could facilitate the partial commercialisation of the RBDAs and that which could constrain the implementation of PPPs and advise on their harmonisation;
- Identify viable business units and projects that could be undertaken as PPP projects for the RBDAs;
- Design the staffing plan to restructure, reorganize and deploy the staff according to the corporatization process and new business model;

- Design administrative procedures, accounting manuals and other organisational policies to support the activities of the RBDAs under the new dispensation;
- Design performance agreements with SMART targets that would govern the relationship between the RBDAs and FGN (sector ministries, MOFI and the BPE) including proper delineation of the roles of the Ministry, RBDAs and private sector partners;
- Implement in conjunction with the BPE the partial commercialization of the 12 RBDAs; and
- Advise on any other issues that would drive the profitable operation of the RBDAs.

Submission of Expressions of Interest (EOI):

Prospective Advisers should submit EOIs detailing the following information as basis for short listing:

- Profile of firm/consortium including ownership structure and role of each corporate entity with full contact details of each firm;
- Details of direct experience advising governments in restructuring and commercialization/PPP transactions, particularly in the water sector;
- International track record of successful closing of commercialization/PPP projects, particularly in the water/agricultural sector;
- Description of roles played in at least five (5) water/agric. sector's transactions closed in emerging markets during the past seven (7) years (at least one of which should be in the past three (3) years);
- Relevant experience in reform of water/agricultural sectors facility;
- Experience of working in Nigeria and/or sub-Sahara Africa;
- Names and Curriculum Vitae of all staff who will be involved in the assignment including qualification and individual experience in handling similar assignments;
- Copies of unabridged financial reports for the last three years (2014, 2015 and 2016);
- Experience working in Nigeria and/or sub-Sahara Africa; and
- Evidence of registration with relevant institutions including BPE and Bureau of Public Procurement

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

Expressions of Interest must be submitted in one original and five (5) copies in sealed packages clearly marked "(Expression of Interest For the Partial Commercialisation of the RBDAs)" and delivered to the address below not later than 1700 hours (GMT +1) on Friday, October 13, 2017.

The Director General
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For enquiries, please contact: Aisha Tukur

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